

Honey B Achievers

God first . Family Second . Career Third !

NOVEMBER NEWSLETTER WITH OCTOBER RESULTS



Queen of Wholesale



Karin Gagner

Proud Reds



Dawn Roth



Terri Muskevitsch



Powered By Pink OCTOBER Winners



Karin Gagner



Dawn Roth



Shirley "Honey"



Who will be next?



Who will be next?



"Aerodynamically, the bumblebee shouldn't be able to fly, but the bumble bee doesn't know it so it goes on flying anyway." - Mary Kay Ash.

Be a bee! You are capable of great things! Dream big, and don't let the size of your wings slow you down as you work to achieve your goals! I believe in you!

*** Quarter 2 On-Target Stars ***



Name	Total Credit	Sapphire	Ruby	Diamond	Emerald	Pearl
Karin Gagner	\$914.00	\$ 886.00	\$1,486.00	\$2,086.00	\$2,686.00	\$3,886.00
Tracy VanGroll	\$680.88	\$1,119.12	\$1,719.12	\$2,319.12	\$2,919.12	\$4,119.12
Marge Tennie	\$643.50	\$1,156.50	\$1,756.50	\$2,356.50	\$2,956.50	\$4,156.50
Dawn Roth	\$600.00	\$1,200.00	\$1,800.00	\$2,400.00	\$3,000.00	\$4,200.00
Stacy Jenson	\$445.25	\$1,354.75	\$1,954.75	\$2,554.75	\$3,154.75	\$4,354.75
Noelle Kachinsky	\$427.00	\$1,373.00	\$1,973.00	\$2,573.00	\$3,173.00	\$4,373.00
Bonnie Landreman	\$407.25	\$1,392.75	\$1,992.75	\$2,592.75	\$3,192.75	\$4,392.75
Shirley "Honey"	\$771.00	\$1,029.00	\$1,629.00	\$2,229.00	\$2,829.00	\$4,029.00

Shooting for the STARS!

Top in Sales
Company Court of Sales



Karin Gagner

Consultant

- 1 Karin Gagner
- 2 Dawn Roth
- 3 Katherine Batzler
- 4 Marge Tennie
- 5 Kim Karls
- 6 Alyssa Lemke
- 7 Lisa Otto
- 8 Joyce Schroeder
- 9 Rosemary Kempen
- 10 Noelle Kachinsky



Dawn Roth



Katherine Batzler

YTD Retail

- \$6,513
- \$4,243
- \$3,114
- \$2,574
- \$2,380
- \$1,748
- \$1,628
- \$1,493
- \$1,437
- \$1,384

We are looking for women to be in the Unit Court of Sharing.

Share this Career Opportunity with everyone you facial!

Double Team-Building Credit



Nov. 1–30, 2021, the Star Consultant will be awarded an *additional* 600 program credits for each qualified* new personal team member they add during this time. This gives each Star Consultant the opportunity to earn 1,200 program credits for each qualified* new personal team member added during this time.

[Click here for Details](#)

National Court of Sales



National

\$40,000 rs/ \$20,000 whsl

Area

\$20,000 rs/ \$10,000 whsl

Unit

\$10,000 rs/ \$5,000 whsl

National Court of Sharing



National

24 Team Members

Area

12 Team Members

Unit

6 Team Members



December Celebrations

Happy Birthday!

Nichole Hunter	3 December
Terri Muskevitch	3 December
Beth Rustick	11 December
Keli Westphal	18 December
Stacy Jenson	19 December
Kathleen Kothbauer	21 December
Donna Wegner	30 December

Happy Anniversary!

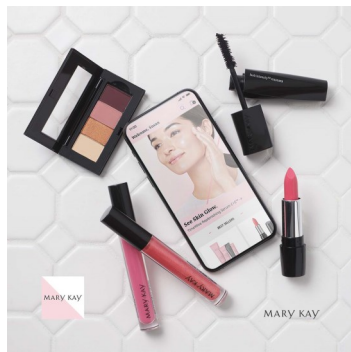
Shirley "Honey"	44
Patricia Berg	19
Virginia Stojakovic	18
Jeanne Rueckert	17
Kathryn Morris	17
Lynn Boughton	17
Fran Seidl	13

Look Who Invested

👤 Karin Gagner	\$606.00	Tricia Lopas	\$282.50	Nichole Hunter	\$228.00
Dawn Roth	\$600.00	Shawn Christenson	\$274.00	Stacy Van Handel	\$227.50
Stacy Jenson	\$445.25	Sandy Butcher	\$271.75	Janice Mattmiller	\$225.25
Noelle Kachinsky	\$427.00	Pat Verbrick	\$246.00	Joyce Schroeder	\$175.50
Karen Allen	\$380.50	Lori Forbes	\$243.50	Terri Muskevitch	\$144.50
Cheryl Julian	\$350.00	Beth Bender	\$233.00	Vicki Harkonen	\$128.00
Lisa Norwick	\$318.50	Jeanne Rueckert	\$233.00	Nancy VanEpern	\$ 74.00
Tracy VanGroll	\$308.38	Virginia Stojakovic	\$231.50	Susan Walbrun	\$ 32.00
AmyJo Christianson	\$305.50	Ellen Schabow	\$229.00	👤 Shirley "Honey"	\$602.50

👤 On-Target Fall Consistency Challenge Earrings

NEW Mary Kay App



In It to Win It!
Accept the Mary Kay® App
Download Challenge, and
win big.

We're thrilled to introduce
brand-new Mary Kay apps
designed to help you reach
your customers where they
are. No matter what your

comfort level with technology, you'll find all of these
apps oh-so-easy to use – and their professional
presentation positions you as a beauty pro!

[Click here for Details](#)

Fragrances Have Arrived



The Holiday Fragrance
sets have finally
arrived!!!! Our
long-awaited Holiday
fragrance sets are
available, each include
3 fragrances. They're
perfect for Holiday
gifting, and you can

even break them up for stocking stuffers! But
whatever you do, DO NOT WAIT! There are no
limits and they are going to go FAST!



steppin' up the Ladder



Senior Consultant

1-2 Active Team Members
4% Commissions
Earn \$50 Team Building Bonuses

Beth Bender
Phyllis Callaway
Diane Kohl
Kathleen Kothbauer
Lori Lynch
Shari Mason
Ellen Schabow



Star Team Builder

3-4 Active Team Members
4, 6 or 8% Commissions
50% Discount on Red Jacket
\$50 Team Building Bonuses



Team Leader/ Elite Team Leader/ DIQ

5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Earn use of Career Car/ Cash Compensation



Elite Team Leader
Dawn Roth

Team Leader
Terri Muskevitch

Director

9 or 13% Unit Commissions
9, 13 or 23% Personal Commissions
\$100 Team Building Bonuses
Unit Bonuses
Earn use of Career Car/
Cash Compensation



Shirley "Honey"

FOR EVERY \$50 YOU SPEND DURING
PINK WEEKEND,
YOU WILL EARN \$10 IN PINK CASH!
TO BE REDEEMED BETWEEN DEC. 1-15



FOR EACH \$25 YOU SPEND, YOU ARE ENTERED
TO WIN A \$50 MK GIFT CARD!
PINK WEEKEND

Earn PINK CASH! Another great way to engage your customers during this holiday season is to have a special... when they make purchases with you in November, during Pink Weekend or a specific time frame you set, then they earn PINK CASH. For each \$50 they spend, they receive \$10 CASH to use towards their purchases between December 1-15.

Print

REDEEMABLE BETWEEN DECEMBER 1-15

PINK cash

SPEND \$50* TO RECEIVE

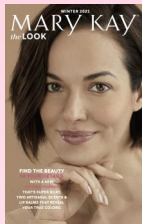
\$10

CASH TO SPEND IN DECEMBER

*AMOUNT BEFORE TAX

a note from Shirley "Honey"

a LITTLE
PROGRESS
each day
ADDS UP
**TO BIG
RESULTS**



Winter PCP

Look Who
Participated

Karin Gagner
Alyssa Lemke
Shirley "Honey"

Reflection and Gratitude – Two words that come to mind this time of year.

Reflection is defined as, serious thought or consideration.

Gratitude is the quality of being thankful, often combined with the readiness to show appreciation or return kindness. Many use this time to count their blessings and reflect on being grateful .

One of the ways I am grateful is Thanking God for this wonderful opportunity in Mary Kay. I am thankful for the gift of your friendship, which fills my life with beauty, joy and grace, making my world a warm and happy place.

We can show gratitude by pouring back into others. I give thanks for you. What ways can your business be used to display gratitude?

- Anticipate customer needs, order ahead of time and be ready to deliver.
- Have an "I'm grateful for ____" contest. Give away a "Gratitude Basket" in your Digital Customer Group or at your Holiday Open House.
- Prepare and Promote Your Holiday Open House, Pink Friday or Digital Show and Tell sales.
- Remember the men – Who do they buy for and who buys for them?
- Share the opportunity with friends, family & customers.
- Continue Booking Digital or In-person Appointments.
- Think and Thank – How is your business helping others? Thank customers for their business and tell them why you are grateful for them.

I hope this helped you think of ways Mary Kay is a blessing in your life and how it can be a blessing to others.

I am grateful that you are part of this unit and part of my journey. I look forward to hearing your gratitude stories!

Be a go-getter. Give the world the best you have, and the best will come back to you. – Mary Kay Ash

Happy Thanksgiving. Thank you for being part of my life in some way and helping our unit grow. Thanking God for blessing me with all of you. Gods abundant blessings to you and your family! Who you are makes difference. Feeling grateful and blessed.

With Love and Belief,
Shirley Honey Allen
Mary Kay Ind Sr Sales Director
See our website honeybachievers
Password ibelieve
Facebook honeybachievers

Shirley "Honey"



NEW WINTER products

SILKY SETTING POWDER



SCENTS COLLECTION



ROSE QUARTZ ROLLER



INTUITIVE PH LIP BALM,



Twelve days of Christmas

On the first day of Christmas my MK Lady gave to me...

\$33
Retail price: \$41



Day 1
Santa Approved Coal

Charcoal Mask and Pore Purifying Serum

Twelve days of Christmas

On the second day of Christmas my MK Lady gave to me...

\$65
Retail price: \$72



Day 2
Lots of Hugs

Two Satin Hands Sets (any fragrance)

Twelve days of Christmas

On the third day of Christmas my MK Lady gave to me...

\$29
Retail price: \$38



Day 3
Kiss Me Under The Mistletoe

Satin Lips Set & Lip Gloss

Twelve days of Christmas

On the fourth day of Christmas my MK Lady gave to me...

\$65
Retail price: \$75



Day 4
Exfoliate The Old In With The New

Skinvigorator Sonic™ Skin Care System

Twelve days of Christmas

On the fifth day of Christmas my MK Lady gave to me...

\$55
Retail price: \$65



Day 5
Peel Away The Years

Revealing Radiance® Facial Peel

Twelve days of Christmas

On the sixth day of Christmas my MK Lady gave to me...

\$95
Retail price: \$110



Day 6
Miracle on 34th Street

TimeWise Miracle Set 3D®

Twelve days of Christmas

On the seventh day of Christmas my MK Lady gave to me...

\$55
Retail price: \$65



Day 7
Joy to the Artist

Brush Set & Brush Cleaner

Twelve days of Christmas

On the eighth day of Christmas my MK Lady gave to me...

\$44
Retail price: \$53



Day 8
The Ultimate Gift Bag

Travel Roll Up Bag & Empty Color Compact

Twelve days of Christmas

On the ninth day of Christmas my MK Lady gave to me...

\$24
Retail price: \$28



Day 9
Love the Wow in Your Brow

Eye Brow Tint and Precision Brow Liner

Twelve days of Christmas

On the tenth day of Christmas my MK Lady gave to me...

\$39
Retail price: \$50



Day 10
A Twinkle in Your Eye

Lash Primer, Lash Intensity Mascara, Eye Makeup Remover

Twelve days of Christmas

On the eleventh day of Christmas my MK Lady gave to me...

\$25
Retail price: \$30



Day 11
Merry Kisses

Lipstick and Lip Liner

Twelve days of Christmas

On the twelfth day of Christmas my MK Lady gave to me...

\$19
Retail price: \$23



Day 12
The Perfect Pair

Hand & Foot Cream

[CLICK HERE TO DOWNLOAD THE INDIVIDUAL PICTURES](#)

important dates

- Nov 11** - Veterans Day - Postal Holiday
- November 25** - Happy Thanksgiving - All Company Offices Closed
- Nov 26** - Company Holiday - All Company Offices Closed
- Nov 29** - Last day to place telephone orders for November
- Nov 30** - Last day to place on-line orders for November
- December 15** - Quarter 2 Star Contest Ends
- December 16** - Quarter 3 Star Contest Begins
- December 25** - Merry Christmas
- December 29** - Last day to place telephone orders
- December 31** - Last day to place on-line orders

Honey B Achievers God first , Family Second , Career Third !



Shirley "Honey"
2523 Kavanaugh Rd
Kaukauna, WI 54130
920.540.2794



POWER UP YOUR
Sharing!



When you order \$600+ whsl in November, you will receive this beautiful
NECKLACE
from the *Powered by Pink* Collection.

POWER UP YOUR
connections!



Earn the Fall Consistency Challenge
EARRINGS
when you achieve the *Powered by Pink* Challenge each month, July through December 2021.