

Honey B Achievers

God first . Family Second . Career Third !

APRIL NEWSLETTER WITH MARCH RESULTS



Queen of Wholesale



Diane
Wolf



Powered By Pink MARCH Achievers



Diane
Wolf



Shirley
"Honey"



Who will be
next?



Who will be
next?

*** Quarter 3 Star Achievers ***



Dawn
Roth
Sapphire



Diane
Wolf
Sapphire



Shirley
"Honey"
Sapphire



TEACHER
Appreciation Week!
#thankateacher

May 1-7

Celebrate
National Nurses Week

May 6-12



MOM

Happy Mother's Day

May 8

Shooting for the STARS!

Top in Sales
Company Court of Sales



Diane Wolf

Consultant

- 1 Diane Wolf
- 2 Karin Gagner
- 3 Dawn Roth
- 4 Kim Karls
- 5 Joan Sternhagen
- 6 Alyssa Lemke
- 7 Tracy VanGroll
- 8 Noelle Kachinsky
- 9 Joyce Schroeder
- 10 Phyllis Callaway



Karin Gagner



Dawn Roth

YTD Retail

\$15,358
\$9,979
\$9,555
\$5,758
\$4,245
\$3,900
\$3,868
\$3,737
\$3,476
\$3,458

We are looking for women to be in the
Unit Court of Sharing.

Share this Career Opportunity with everyone
you facial!

Have a Pedicure Party



Summer Feet have never looked so Sweet! The Limited-Edition Pedicure Set has come just in time for your customers to show off their new flip flops with their perfect looking feet!

The Pedicure Set is a great booking tool, use it as a gift for booking a Pedicure Party!

Order Now

National Court of Sales



National

\$40,000 rs/ \$20,000 whsl

Area

\$20,000 rs/ \$10,000 whsl

Unit

\$10,000 rs/ \$5,000 whsl

National Court of Sharing



National

24 Team Members

Area

12 Team Members

Unit

6 Team Members

May Celebrations

Happy Birthday!

Amy Rottier	1 May
Mary Jane Grissman	6 May
Sarah Bertzyk	7 May
Lisa Otto	7 May
Katherine Batzler	9 May
Kim Holzschuh	16 May
Julie Huss	16 May
Kay Lynn Geiger	17 May
Linda Bonnet	18 May
Janice Mattmiller	21 May
Stacy Tomaszewski	25 May

Happy Anniversary!

Shawn Christenson	26
AnneMarie Wichman	25
Lisa Norwick	20
Mandy Rottier	19
Stevie Reich	17
Vicki Harkonen	17
Diane Wolf	12



Look Who Invested

Diane Wolf	\$1,364.00
Phyllis Callaway	\$ 589.00
Mandy Rottier	\$ 494.50
Tracy VanGroll	\$ 477.50
Kim Karls	\$ 449.00
Kay Lynn Geiger	\$ 426.00
Alyssa Lemke	\$ 424.00
Shawn Christenson	\$ 372.50
Deb McCormick	\$ 368.50

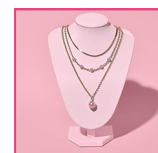
Cindy Sternhagen	\$345.50
Kim Holzschuh	\$319.00
Mary Jane Grissman	\$270.50
Julie Huss	\$262.00
Lori Forbes	\$250.00
Lillian Barton	\$236.50
Linda Bonnet	\$233.00
Joyce Schroeder	\$228.00
Amy Rottier	\$227.00



On-Target for Spring Consistency Challenge

Cheryl Rosenthal	\$225.00
Nancy VanEpern	\$225.00
Terri Muskevitch	\$145.00
Addie Ebert	\$ 51.00
Karla Hauser	\$ 41.00
Lynn Boughton	\$ 35.50
Dawn Deltour	\$ 33.50
Shirley "Honey"	\$628.00

Team Building Consistency Challenge



Continue to Power Up Your Team-Building with the new Consistency Challenge. When you do the following April through June, you will earn the pink pearl necklace:

- Achieve the Powered by Pink Challenge
- Develop 3 Great Start qualified new personal team members

Details



steppin' up the Ladder



Senior

Consultant

1-2 Active Team Members
4% Commissions
Earn \$50 Team Building Bonuses

Julie Huss
Lori Lynch
Shari Mason
Ellen Schabow



Star

Team Builder

3-4 Active Team Members
4, 6 or 8% Commissions
50% Discount on Red Jacket
\$50 Team Building Bonuses

Shawn Christenson



Team Leader/ Elite Team Leader/ DIQ

5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Earn use of Career Car/ Cash Compensation



Elite Team Leader
Joan Sternhagen

Team Leader
Terri Muskevitsch
Dawn Roth

Director

9 or 13% Unit Commissions
9, 13 or 23% Personal Commissions
\$100 Team Building Bonuses
Unit Bonuses
Earn use of Career Car/
Cash Compensation



Shirley "Honey"

Ready in RED

First-time Reds can earn a FREE Red Jacket April 1–June 30.

F-R-E-E! Would you like a FREE Red Jacket? That's right! Now through June, first time Red Jackets can receive their beautiful new red jackets for free! If you've been thinking about team building, now is the time! Who has been on your heart lately?



a note from Shirley "Honey"

Dear Honey B Achievers,

Spring is here!! A fresh start, new beginnings, new growth, a season of renewal, a lovely reminder of how beautiful change can be. The beautiful spring comes and nature resumes her loveliness, and the human soul is apt to revive also. I know that's true with me. Our hope is rekindled, full of sweet days, embrace of the sun, smell of fresh flowers, green grass, budding of trees, the wonder of a child, a twinkle of an eye, the gentle rain, and the beauty of God's creation. Spring is God's way of saying one more time...a season of hope.

Spring is a great time of year to clear out the dust bunnies and keep hopping. DUST BUNNIES?! We all get them from time to time, including me. Whether in that forgotten corner of the house, missed daily habits, or forgotten best business practices, like action items. The best way to tackle dust bunnies is to stay on top of them. When it comes to Spring cleaning, that means working corner to corner, side to side and top to bottom just like in our business. In Mary Kay that means working our business full circle through Booking, Selling, Coaching and Team Building.

Building and continuing good habits allows us to maintain a GROWTH mindset. Maintaining a growth mindset helps to ensure we are sustaining systems that enable future growth—keeping those dust bunnies out! In other words, what we do today, affects tomorrow. This is true for both our personal and our business habits. Visualizing and keeping your goals in sight will help in recognizing the dust bunnies.

If you have set goals for the seminar year. Pick the corner, or area that you want to focus first. When that area, task or goal is finished, move to the next, working in manageable "bite size" sections.

Think ahead to the spring and summer opportunities to generate excitement with your customers. Do you want more from your business? If so, we need to start planning. Where will you see people and what amazing Mary Kay products will you feature?

Here's a few opportunities to consider:
Administrative Day
Teacher and Nurse Day
Mother's and Father's Day
Weddings & Graduations
Seminar Year End Customer Appreciation

I'm excited to hear your spring planning goals! As we spring forth, let us encounter a new thing! Let us come with expectant faith as we Thank God for his goodness as he prepares you and I for wonderful things in our lives. Let us pray to let go of the old things that hold us back and keep springing forward on our journey.

Psalms 3:1 That person is like a tree planted by streams of water, which yields its fruit in season and whose leaf does not wither—whatever they do prospers.

Live a best life ever. Let us embrace change, being renewed and revived. The best is yet to come. Each day comes bearing gifts, untie the ribbons and experience God's richest blessings. Believe. Who you are makes a difference. Proud to be your friend. With God all things are possible.

See calendar

Zoom: Wednesday & Thursday

Website: [honeybachievers](http://honeybachievers.com)

Password: ibelieve

Facebook:

Personal: Honey Allen

Unit: Honey B Achievers

Texting virtual

Email: honeyallen@new.rr.com

Phone/text 920-540-2794

With love, belief, and prayers

Hugs, ❤️

Shirley "Honey"

Independent Sr Sales Director



Enroll your customers to receive the
Summer Look Book!



Mails out on May 9th

Deadline to Enroll: April 17th

Enroll Now

HONEY B ACHIEVERS
Sun Mon Tue Wed Thu Fri Sat

God First,	Family Second,	Mary Kay Third	Wednesday Zoom with Mary's Go Givers.	Thursday Zoom With Honey B Achievers	1	2
3	4	5pm It just Fits tube premiere. No need to register. Invite guests. See tube 7pm	6 zoom 6pm spa party. Get a free set with 2 guests with Sales Director Mary	7 Zoom 7-8pm how to make a qr code business card 1 minute info commercials	8 Zoom 9:30 am product info on pedicure sets	9 Zoom 10:00 am product info on pedicure sets
10	11	12	13	14 Zoom 7pm Honey B Achievers Virtual parties, new products pedicure set	15 Good Friday	16
17 Happy Easter last day to enroll PCP	18	19	20 6pm spa party get a free set with 2 guests Sales Director Mary Goss	21 zoom pedicure party guests drawing for free pedicure set	22 Seminar registration opens	23
24	25	26	27	28 Zoom 7pm Honey B Achievers Hangout	29	30 last day of the month to place orders for April

See mkmariakayintouch.com

Seminar Registration Opens April 22nd

Seminar Affiliation

Ruby July 21 — July 24

Sapphire July 25 — July 28

Emerald July 29 — Aug 1

Diamond Aug 2 — Aug 5

Preferred Customer Program PCP

Registration Fee \$225 (Receive a Seminar product
bundle value \$44 retail to be included in your first Sec-
tion 1 product order placed from August 8th—
September 12, 2022

Order of Application for the Boosters

BOOSTERS + SERUMS

Mary Kay Clinical Solutions™ C + Retinastrol Line Reducer
Mary Kay Clinical Solutions™ HA + Ceramide Hydrator
TimeWise® Replenishing Serum C+
TimeWise® Tone-Connecting Serum
TimeWise® Pure Mineral
TimeWise® Repair™ Volume™ Advanced Lifting Serum
TimeWise® Repair™ Volume™ Deep Wrinkle Filler
Clear Proof™ Acne Treatment Gel

MOISTURIZE + PROTECT

TimeWise® Age-Minimize 3D Day Cream SPF 30 Broad Spectrum Sunscreen
TimeWise® Age-Minimize 3D Day Cream
TimeWise® Age-Minimize 3D Night Cream
TimeWise® Repair™ Volume™ Day Cream Sunscreen Broad Spectrum SPF
TimeWise® Repair™ Volume™ Night Treatment With Retinol
Botanical Effects™ Moisturizing Gel
Clear Proof™ Oil-Free Moisturizer for Acne-Prone Skin
AlliHer® Cooling After-Shave Gel
AlliHer® Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30™
Mary Kay Naturally™ Moisturizing Balm
Mary Kay Naturally™ Nourishing Oil
Mary Kay™ Oil-Free Hydrating Gel
Mary Kay™ Intense Moisturizing Cream
Mary Kay™ Extra-Enriched Night Cream



Honey B Achievers Girlfriends Hangout Zoom Meeting

Thursday 7th, 14th, 28th

[https://us02web.zoom.us/j/5996163421?](https://us02web.zoom.us/j/5996163421?pwd=bUFjVTZQbWNMTWlYSUx2bkkTUE85UT09)

[pwd=bUFjVTZQbWNMTWlYSUx2bkkTUE85UT09](https://us02web.zoom.us/j/5996163421?pwd=bUFjVTZQbWNMTWlYSUx2bkkTUE85UT09)

Meeting ID: 599 616 3421

Passcode: 5z8zfG

One tap mobile

+19294362866,,5996163421#,,,,*186120# US (New York)

+13017158592,,5996163421#,,,,*186120# US (Washington D

Mary's Go Givers 6pm Zoom Meeting Wednesday April

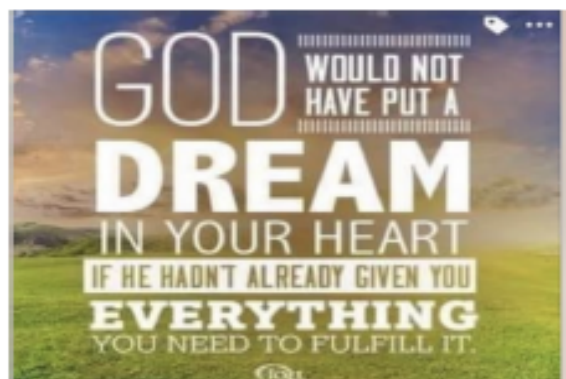
6th , 20th Spa party, get a free set with 2 guests, 6:30
bronzing look, order of application boosters

Click [https://zoom.us/j/3823752083?](https://zoom.us/j/3823752083?pwd=TThtwUhdSd1pKek1Wbzk4NEZlWEt4Zz09)

[pwd=TThtwUhdSd1pKek1Wbzk4NEZlWEt4Zz09](https://zoom.us/j/3823752083?pwd=TThtwUhdSd1pKek1Wbzk4NEZlWEt4Zz09) in to start

or join a scheduled Zoom meeting

(Watch for Text or Email on the day of) click on the
above zoom link, email or text link to join .



Post all your Wins on our Honey B Achievers Facebook Page



Did you see this?! Get your stage wave ready! Consultants who achieve Princess Court will get a Sash and Walk across Seminar Stage in Dallas!!!



TIME FOR SPRING CLEANING



For Every Pedicure Set Ordered and sold in April your Name will be entered into a drawing for a Free Pedicure Set (Example if you ordered 5 Sets and sold 3 your name would go into the drawing 8 times)

NEW! Limited-Edition Mary Kay
Pedicure Set \$26

Soothe and smooth soles with this three-step DIY pedicure set! The ultimate feet retreat, this spa-like experience promises to reveal a heel-to-toe makeover — without leaving the comfort of home.



hello april



Please Text me your Picture for Unit Recognition . Thank you for your consideration . Text: 920-540-2794



“**WORK** like it all depends on you and **PRAY** like it all depends on Him!”

-Mary Kay



Created by MKVinspired.com

Unit Information:

Facebook: Honey B Achievers Personal: Honey Allen

Unit Website: www.honeybachievers.com password : ibelieve

Newsletter: Sent by Text

Texting Service: You will receive company information

Zoom: Girlfriend Hangout held on Wednesday or Thursday . You will receive email or text the day of to confirm. Open in Newsletter , Facebook or email/text (See Calendar of Dates & Time

Training offered:

Team Building Events offered.



Movin' on up!

THE MARY KAY CAREER PATH

Start Here

Independent Beauty Consultant



- Earn 50% profit on product Sales
- Receive 50% discount on personal use products
- Great Start Product Bonuses
- Star Consultant Prizes
- Monthly & Year long consistency Prizes

Senior Beauty Consultant (1-2 Active Team Members)



- Earn 50% profit on product Sales
- Receive 50% discount on personal use products
- Great Start Product Bonuses
- Star Consultant Prizes
- Monthly & Year long consistency Prizes
- Great Start Team Building Bonus
- Personal Team commission of 4%

Star Team Builder (3-4 Active Team Members)



- Earn 50% profit on product Sales
- Receive 50% discount on personal use products
- Great Start Product Bonuses
- Star Consultant Prizes
- Monthly & Year long consistency Prizes
- Great Start Team Building Bonus
- 4%, 6%, or 8% Personal Team commission
- \$100 First Time Red Jacket Bonus

Team Leader (5-7 Active team Members)



- Earn 50% profit on product Sales
- Receive 50% discount on personal use products
- Great Start Product Bonuses
- Star Consultant Prizes
- Monthly & Year long consistency Prizes
- Great Start Team Building Bonus
- 9% or 13 % Personal Team Commission
- Opportunity to go On-Target to earn the use of a Mary Kay Car!

Elite Team Leader (8+ Active Team Members)



- Earn 50% profit on product Sales
- Receive 50% discount on personal use products
- Star Consultant Prizes
- Monthly & Year long consistency Prizes
- Great Start Team Building Bonus
- 9% or 13 % Personal Team Commission
- Opportunity to earn the use of a Mary Kay Car!
- Opportunity to earn 2nd tier Team Commissions

Director in Qualification (10+ Active Team Members)



- Everything the Elite Team Leader is eligible for PLUS
- Enter Qualification Period to Become an Independent Sales Director
- \$200 bonus when DIQ begins with a Personal Red Jacket Team Member
- up to \$500 Bonus when DIQ is complete with 2 or more Red Jackets in DIQ unit
- 3 months to qualify as a new unit when you meet production goals and have 30+ DIQ Unit members



Independent Sales Director



- Earn 50% profit on product Sales
- Receive 50% discount on personal use products
- Star Consultant Prizes
- Monthly & Year long consistency Prizes
- \$100 Great Start Team Building Bonuses
- \$100 Red Jacket Bonuses
- 4%, 9%, or 13 % Personal Team Commission
- 9%, 13%, or 23 % Unit Commission
- Opportunity to earn the use of a Mary Kay Car!
- Cadillac Bonus
- Offspring Sales Director Bonus
- Unit Circle Bonus
- Wellness Award Bonus
- Top Sales Director Trip



National Sales Director (20+ Offspring Directors)



- Earn 50% profit on product Sales
- Receive 50% discount on personal use products
- Star Consultant Prizes
- 4%, 9%, or 13 % Personal Team Commission
- 13% Sales Director Unit Commission
- 10% NSD Unit Commission
- Grand 5 Challenge Bonus
- Annual Luxury Trip
- Leadership Development Bonus
- NSD Motivation Account
- up to 9% offspring unit Commission
- Offspring Bonuses
- Family Security Program
- Career Car or Cash Compensation
- Great Futures Program



TEACHERS RULE



Mary Kay
Fragrance Free Satin
Hands Set



\$36

Mary Kay
Satin Lips Set



\$22

WOW!
GREAT JOB

Mary Kay
Fragrance-Free
Satin Hands®
Nourishing Shea
Cream



\$12

**WELL
DONE!**

Show the teachers in your life just
how well they measure up!

Administrative Professionals Day

GIFT SETS

Blossoming Success!

Hydrating Lotion and a small desk plant.

Gift tag "Your success blossoms daily.
Thank you for growing with us!"

\$21



Office Supplies!

Mint Bliss Energizing Lotion for Feet and Legs, White Tea & Citrus Hand Cream, note pad and pen in a decorative bag.

Gift tag "Thank you for supplying us with your talent!"

\$25



Add Indulge Soothing Eye Gel

\$43

All Hands on Deck!

Satin Hands Set includes Hand Softener, Hand Scrub and Hand Cream placed in a gift bag.

Gift tag "Thank you for giving it your all!"

\$36



Water Cooler Talk

Satin Lips Set

Gift tag "We love to hear your thoughts!"

\$22



But First, Coffee!

Includes Satin Hands Hand Cream with a gourmet coffee gift card.

Gift tag "Your hard work is so appreciated. Enjoy your coffee and cream!"

\$16



\$10 Gift Certificate

LET THE ADMINISTRATIVE PROFESSIONALS IN YOUR LIFE
KNOW JUST HOW MUCH YOU APPRECIATE THEM!

Honey B Achievers

**God first , Family Second ,
Career Third !**



Shirley "Honey"

2523 Kavanaugh Rd
Kaukauna, WI 54130
920.540.2794

♥ important dates

Apr 17 - Last day to enroll Summer PCP

Apr 22 - Earth Day

Apr 28 - Last day to place telephone orders

Apr 30 - Last day to place on-line orders

May 8 - Mother's Day

May 9 - Summer Look Book mailing begins

May 10 - Early ordering begins

May 15 - Ordering begins for all

May 27 - Last day to place telephone orders

May 30 - Memorial Day

May 31 - Last day to place on-line orders



POWER UP YOUR

customers



When you order \$600+ whsl in
April, you will receive this beautiful
BRACELET
from the *Powered by Pink* Collection.

POWER UP YOUR

enthusiasm!



Earn the Spring Consistency Challenge
BRACELET
when you achieve the *Powered by
Pink* Challenge each month,
January through June 2022.